



# **Evidence-based prevailing wage reform**

January 14, 2026

# Worker protections underpin the integrity of the immigration system

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DOL should protect US workers, ensuring that no foreign workers are paid less than similar US workers.

**But DOL doesn't currently have the tools to make apples-to-apples comparisons.**

Linking existing datasets would give the agency the right tool.

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# Prevailing wages can't protect American workers without better data

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Raising wage levels without data on experience and education does not and cannot end wage arbitrage.

- **It's possible to underpay H-1B workers, even if they earn above their occupational median.**
- **If DOL ensured all H-1Bs made the occupational median (50th percentile), 15 percent of H-1Bs would still be underpaid relative to similar US workers.**

DOL can virtually eliminate wage arbitrage in US visa programs by **Experience Benchmarking**, linking administrative datasets the federal government already collects.

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# The problem

- Statute requires prevailing wage levels be "commensurate with experience and education"
- **But OES data contains no information on worker education or experience**
- Result: uniform percentile cutoffs (currently 17th, 34th, 50th, 67th) applied across every occupation

Skill Level	Current Percentile	2020 Proposal	2021 Proposal
Level I	17	45	35
Level II	34	62	53
Level III	50	78	72
Level IV	67	95	90

# Why uniform cutoffs fail

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- Can't distinguish between wage arbitrage and early-career skills
- Occupations have vastly different workforce compositions
  - Junior-heavy occupations: entry-level staff far outnumber seniors
  - Senior-heavy occupations: experienced practitioners dominate
- One-size-fits-all thresholds fit many occupations poorly
- Result: visa programs still allow for undercutting US workers

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# But there's a solution

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**Experience benchmarking** allows DOL to eliminate wage arbitrage using existing administrative data.

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# **Evidence from H-1B data and the American Community Survey**

# Measuring wage premia in the H-1B system

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**Question: Do uniform cutoffs prevent employers from hiring foreign workers for less than similar natives?**

To answer this question, we compare H-1B microdata to native-born workers with the same occupation, age, and education in the American Community Survey.

**Answer: No.** There are H-1B workers with positive and negative wage premia along the entire salary distribution within a particular occupation.

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## H-1B Lottery Winners

FOIA request via Bloomberg

- ~270,000 selected petitions
- FY2022, FY2023, FY2024
- Salary, occupation, education

## Native-born Workers

American Community Survey

- 2021, 2022, 2023 microdata
- Occupation code (6-digit SOC)
- Education level, age, earnings

MATCH ON

6-digit SOC + 5-year age group + Education level

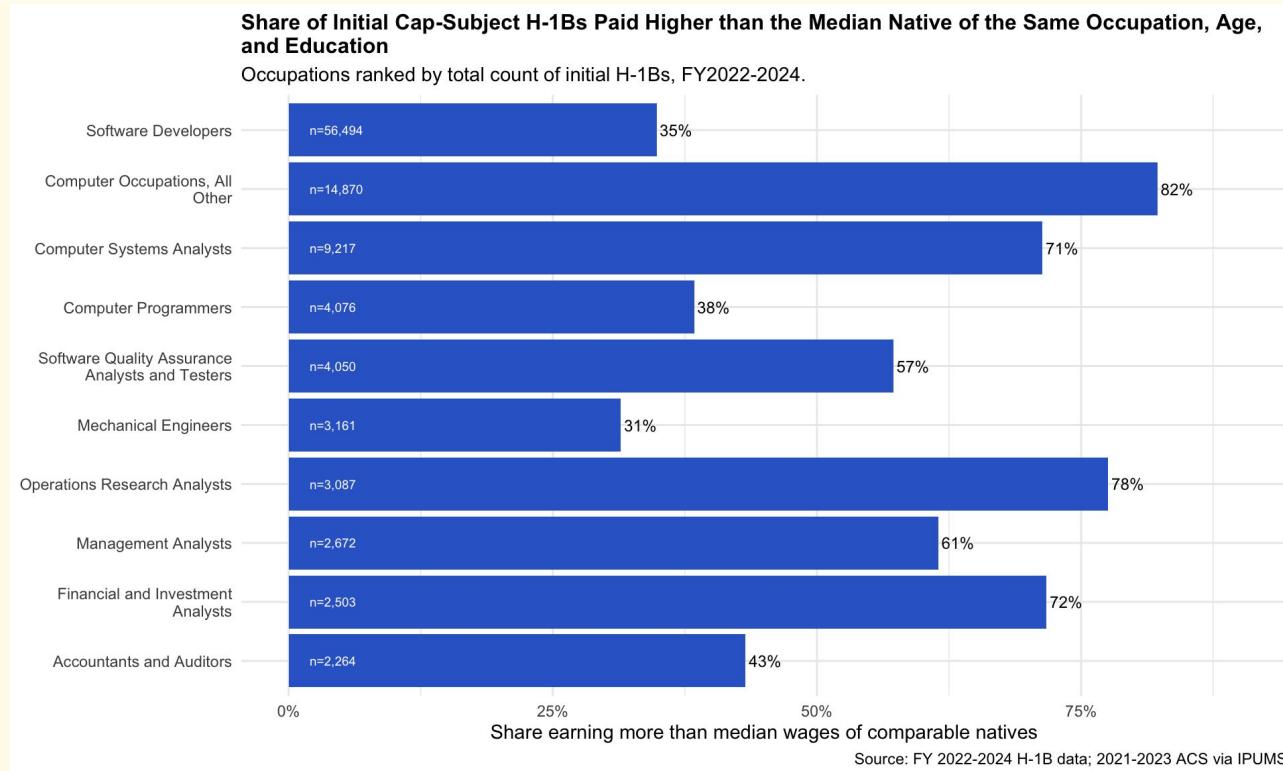


## Wage Premium

H-1B worker salary - Median native salary

*May be positive, negative, or zero*

# The same cutoffs apply more and less well to different occupations



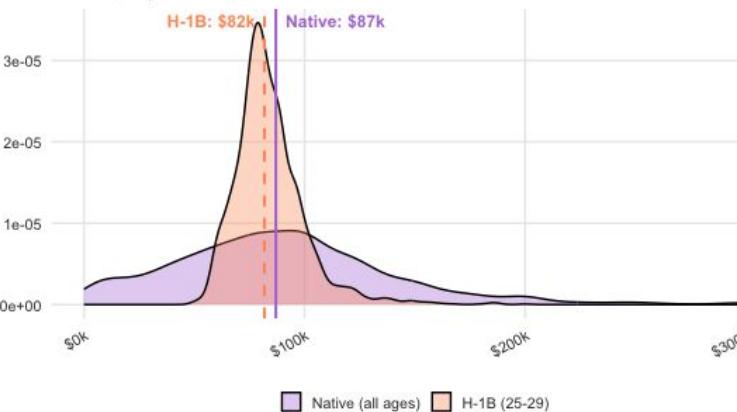
# Computer Programmers

The wage distributions of initial cap-subject H-1B petitions compared to native-born US workers

## Early Career (25-29) Initial H-1Bs vs. Natives (all ages)

H-1B n=2,391 | Native n=6,905

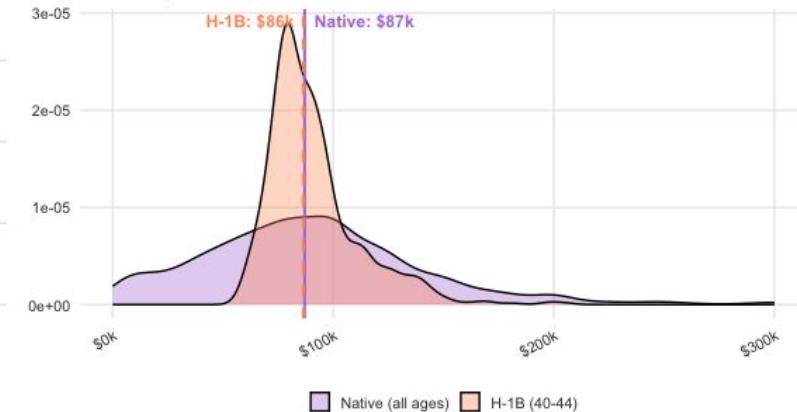
H-1B: \$82k | Native: \$87k



## Mid-Career (40-44) Initial H-1Bs vs. Natives (all ages)

H-1B n=721 | Native n=6,905

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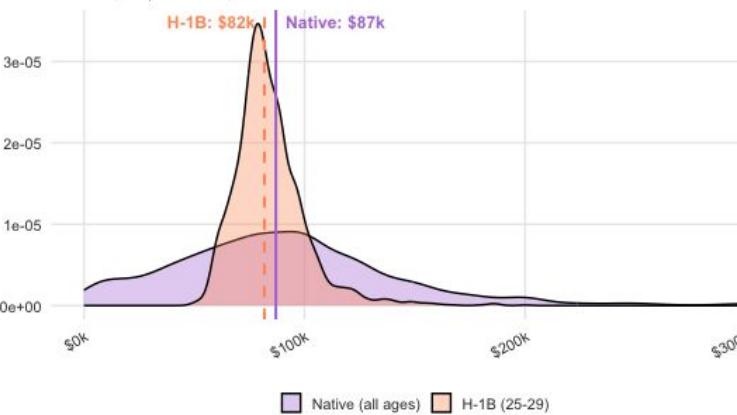


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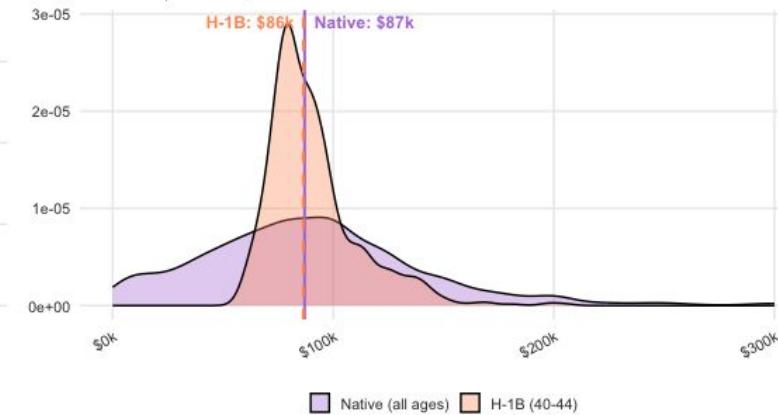
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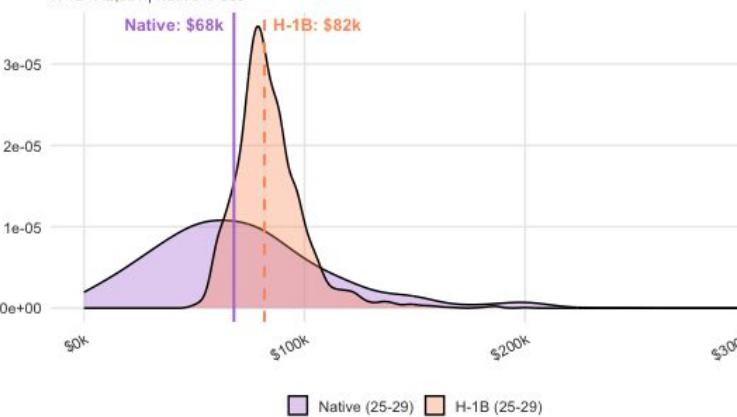
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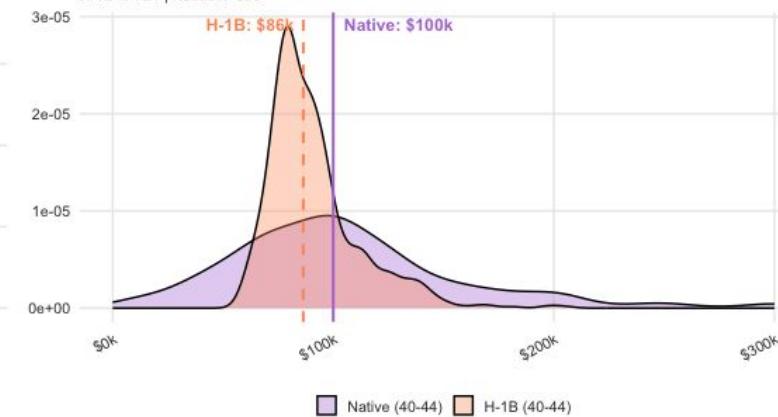
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H-1B n=2,391 | Native n=636



## Mid-Career (40-44) Initial H-1Bs vs. Mid-Career Natives

H-1B n=721 | Native n=696

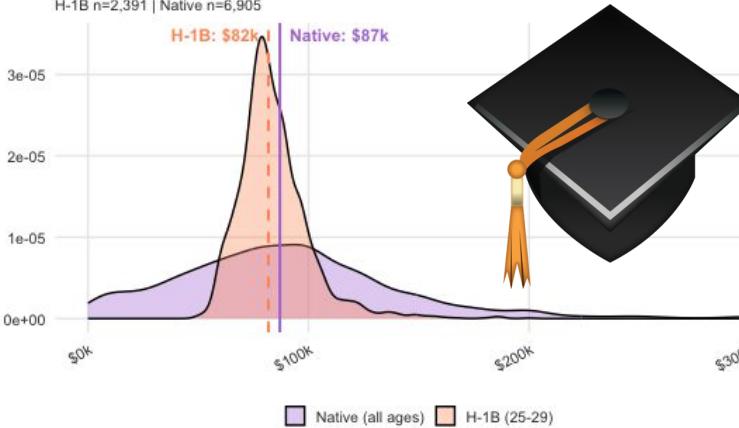


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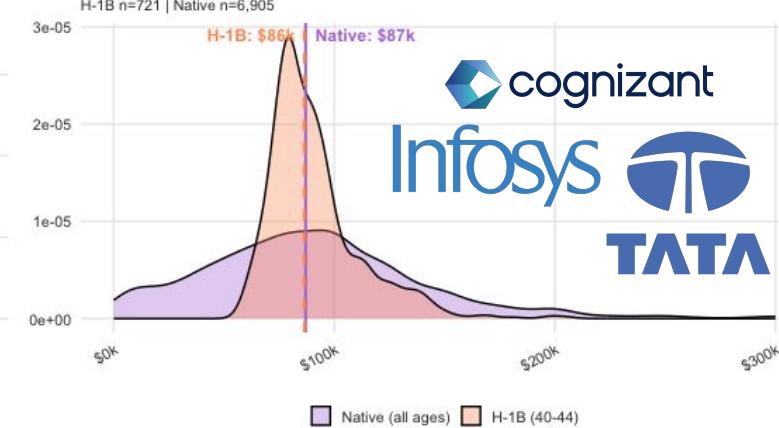
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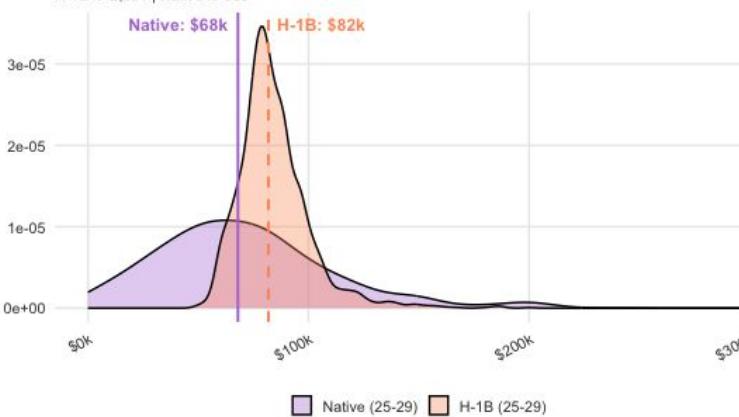
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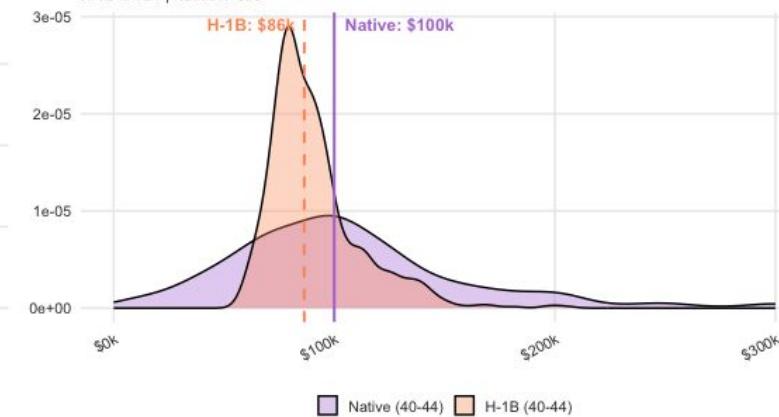
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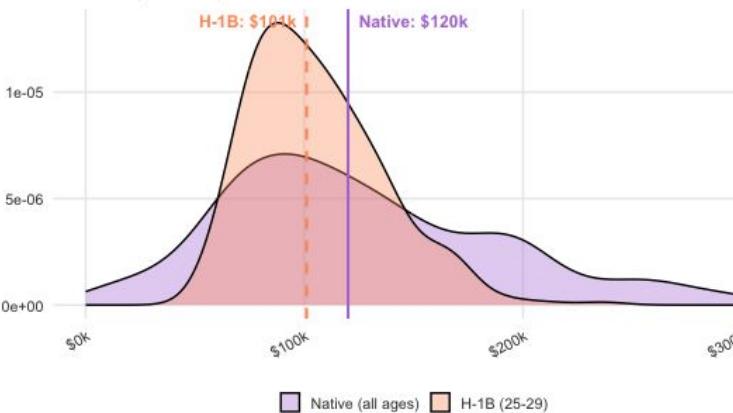


## Sales Engineers

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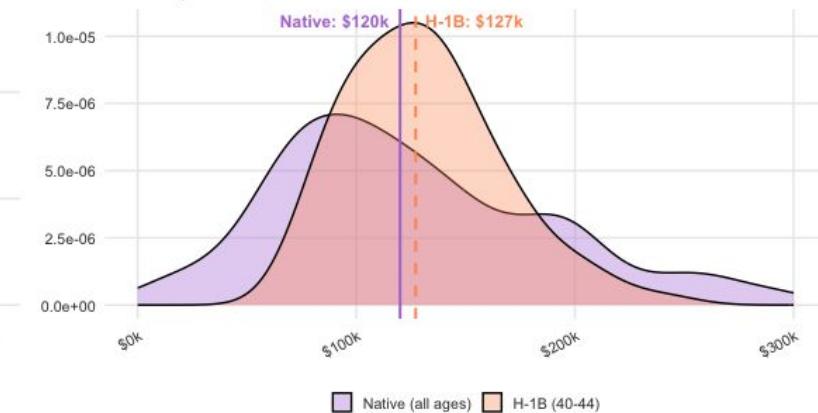
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H-1B n=91 | Native n=1,393

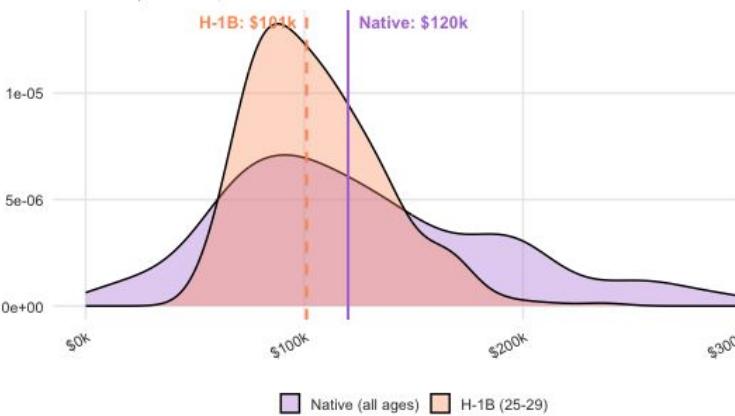


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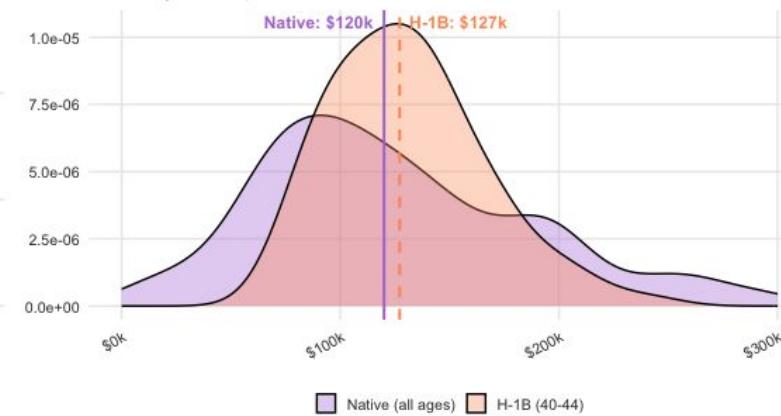
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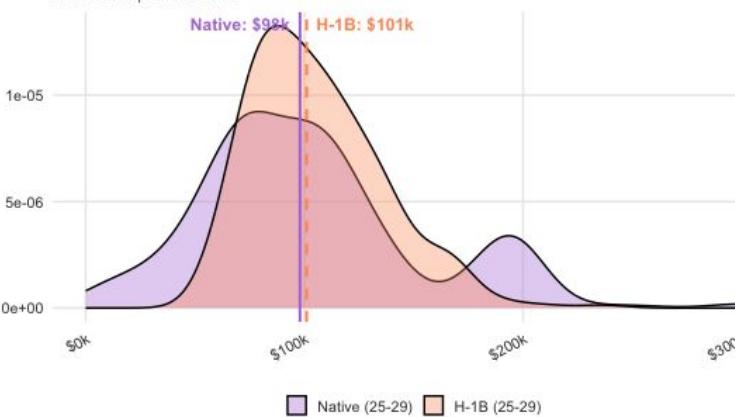
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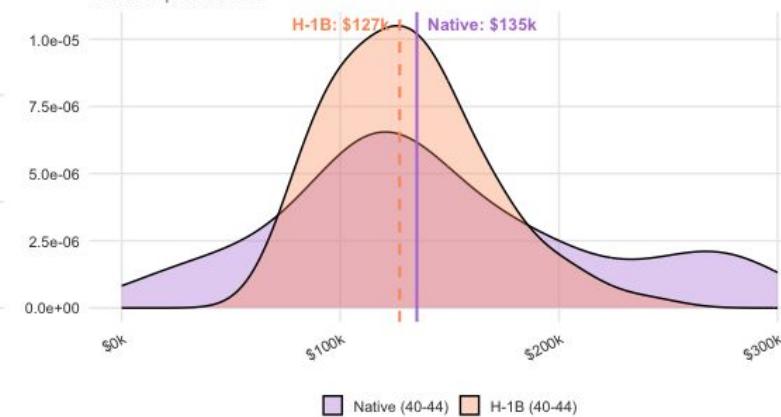
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H-1B n=294 | Native n=136

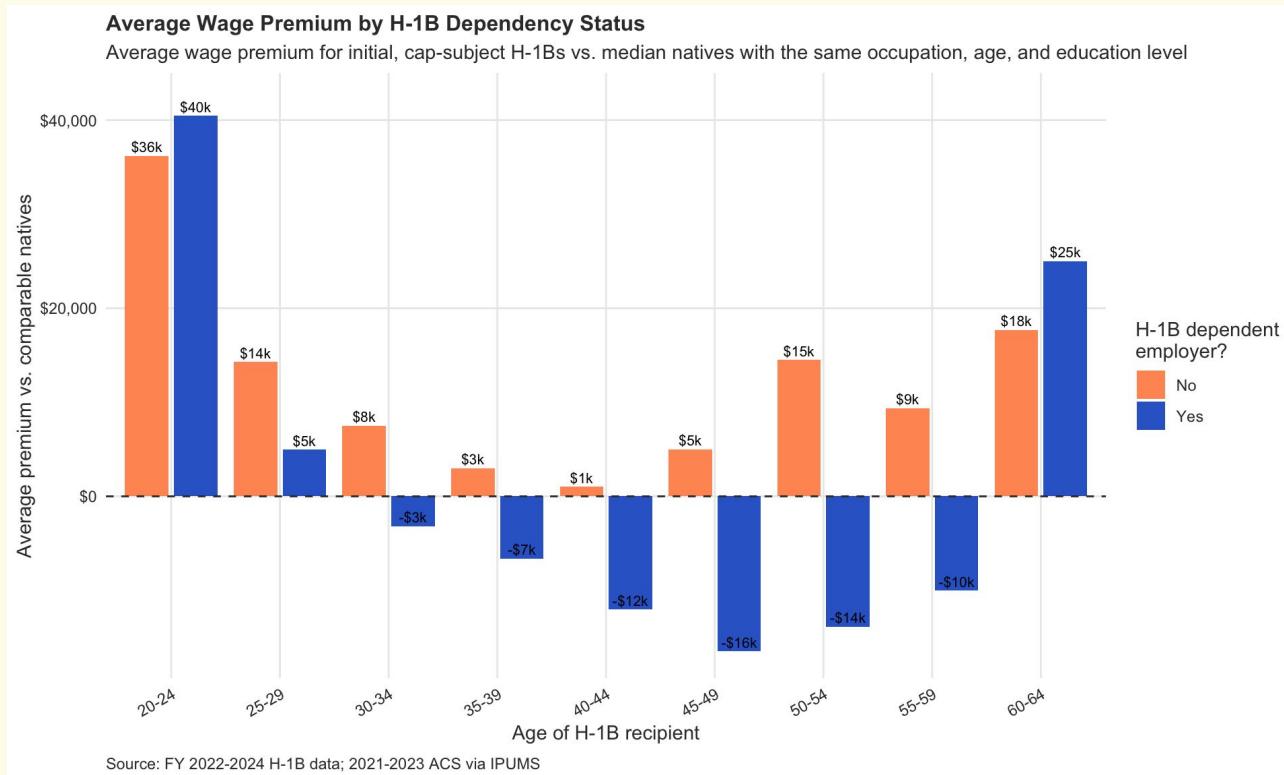


## Mid-Career (40-44) Initial H-1Bs vs. Mid-Career Natives

H-1B n=91 | Native n=138



# Raising cutoffs is ill-targeted toward where underpayment is most prevalent



# Why simply raising the four-tiered Prevailing Wage Levels won't stop wage arbitrage

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H-1B workers may be paid less than their occupational median because:

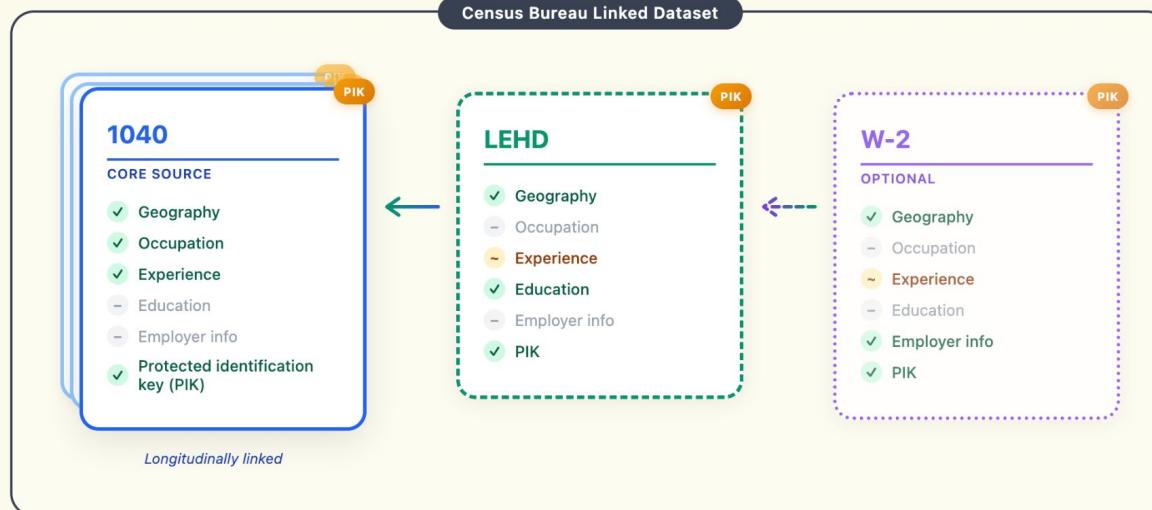
- wage arbitrage
- The worker is early in their career

Occupation-wide wage percentiles cannot distinguish these.

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# The solution: Experience benchmarking

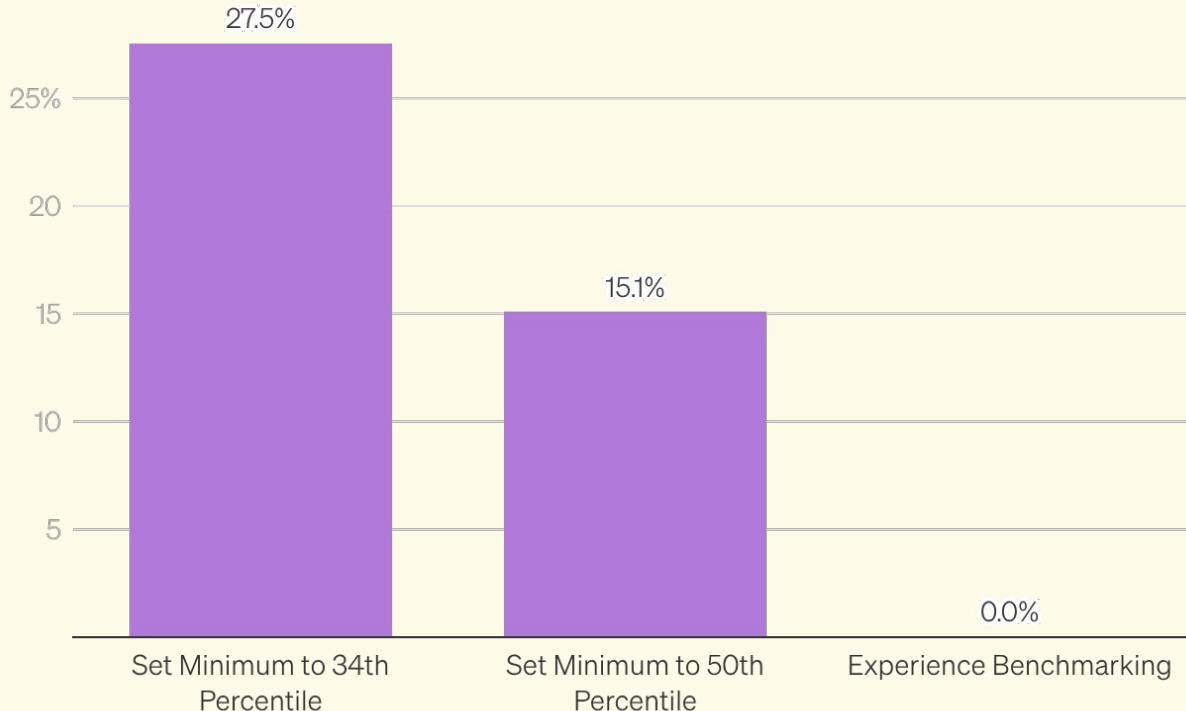


Experience-benchmarked Earnings Tabulations

Occupation × Area × Experience × Education

# Raising wage levels without data on experience and education can't end underpayment

Share of initial cap-subject H-1Bs paid less than comparable natives with the same occupation, age, and education



Source: FY 2022-2024 H-1B data, 2021-2023 ACS microdata via IPUMS

# Benefits of Experience Benchmarking

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- Would prevent undercutting US workers
- Higher precision, sample size, and new fields
- New dataset would help other government functions, like the AI Workforce Hub

# Recommendation

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- OIRA should return any rule perpetuating uniform percentiles with instructions to develop an experience-benchmarked alternative that can better protect US workers.
- IFP stands ready to work with OIRA and DOL on implementation
  - IFP has already started talking to the Census Bureau and the FSRDCs

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# Questions?

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